

Why work with **Garity Advantage?**



**Garity Advantage Agencies is the largest
Senior Market Field Marketing Organization
in New England!**

What can we offer you?

Senior Market Expertise

We specialize in Health, Prescription Drug, and Life products for seniors. *We know the products, the companies and the rules and regulations* to help you provide your clients with the right coverage options in an informed and compliant way.

Prescription Drug Expertise

There are many different prescription drug plans available. Any one of these plans could be the right or wrong plan for your clients' specific drug regimen. *Selecting the wrong plan could cost your clients* hundreds, or even thousands, of extra dollars. We can show you how to determine the right plan for your clients' specific needs.

Pre-submission Screening for Enrollment Applications

Submitting your applications through Garity Advantage means your new business applications will be reviewed by a trained underwriter before it is submitted to the carrier.

Correctly completed applications = quicker policy issue by the carrier.

Troubleshooting Problems

We have direct lines of communications with key carrier supervisors. This means, if your case or commissions run into problems, we can connect with the people who can help solve them.

Advanced Commission payment for HPHC Medicare Supplements!

We will *advance your commissions* for cases submitted once receipt has been acknowledged by Harvard Pilgrim Healthcare. Our commissions are processed every 2 weeks.

**Do you have questions about a specific case
or product? Call us:** Our experienced Marketing Team is
waiting to help you write business now.

Let us show you the path to your senior market success!

800-234-9488

www.garityadvantage.com